# Benchmark - Where are you? Date \_

**Benchmark for Phone\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Age\_\_\_\_\_\_\_\_**

**Spouse \_\_\_\_\_\_\_\_\_\_\_\_\_ Phone\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Age\_\_\_\_\_\_\_\_**

**Client Type (please circle) - A + - B + - C + - D +**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **1.** | **Income 2020 2021** | | | | | | | | | **2.** | | **Total Cash** | | | | | | | | | | | | | | | | | | | |
|  | Personal | | $ $ | | | | | | |  | | Personal | | | | | $ | | | | | | | | | | | | | | |
|  | Spouse | | $ $ | | | | | | |  | | Spouse | | | | | $ | | | | | | | | | | | | | | |
|  | **Total** | | **$ $** | | | | | | |  | | **Total** | | | | | **$** | | | | | | | | | | | | | | |
| **3.** | **Assets** | | |  | | | | | |  | |  | | | | | | | |  | | | | | | | | | | | |
|  | **a) Principle Place of Residence (If investment properties see over page)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|  | Address | |  | | | | | | | Suburb | | | | |  | | | | | | | | | | State | | | |  |
|  | Type |  | | | | | | | | Date Purchased | | | | | | | | | | | | | / / | | | | | | |
|  | Purchased Price | | | | $ | | | | | Mortgage | | | | | | $ | | | | | | | | | | | | | | | |
|  | Est. current Value | | | | $ | | | | | Redraw Y/N | | | | | | | | | $ | | | | | | | | | | | | |
|  | Redraw Value | | | | $ | | | | | Keeping/Selling/Not Sure | | | | | | | | | | | | | |  | | | | | | | |
|  | **b) Shares** | | $ | | | | | | | |  | | | | | | | | | | | | | | | | | | | |
|  | **c) Other Liquid / Semi Liquid Assets** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|  | Description eg. Motor Vehicles | | | | | | | | | | Value | | | | | | | | | | Finance Owing | | | | | | | | | | |
|  |  | | | | | | | | | | $ | | | | | | | | | | $ | | | | | | | | | | |
|  |  | | | | | | | | | | $ | | | | | | | | | | $ | | | | | | | | | | |
|  |  | | | | | | | | | | $ | | | | | | | | | | $ | | | | | | | | | | |
|  |  | | | |  | |  | | | | | |  | | | | |  | | | | | | | |
| **4.** | **Credit Cards** | | | |  | |  | | | | | |  | | | | |  | | | | | | | |  | | | | | |
|  | Bank | | | |  |  | |  |  | | | | |  |  | | | | | | |  | |  | | | |  |  | | | |
|  | Cr Limit | | | | $ | | | $ | | | | | | $ | | | | | | | | $ | | | | | $ | | | | |
|  | Balance Drawn | | | | $ | | | $ | | | | | | $ | | | | | | | | $ | | | | | $ | | | | |
|  | Available Credit | | | | $ | | | $ | | | | | | $ | | | | | | | | $ | | | | | $ | | | | |
| **5.** | **Strategic Spending** | | | | | | |  | | | | | |  | | | | | | | |  | | | | |  | | | | |
|  | How much money did you save this tax year or make in additional mortgage payments? | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|  |  | | | | | | |  | | | | | |  | | | | | | | |  | | | | |  | | | | |

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **6.** | **KiwiSaver** | | | **7.** | **Tax Position** | |  | |  |
|  | Personal | $ | |  |  | Refund | | Owing | |
|  | Spouse | $ | |  | Last Year | $ | | $ | |
|  | Self Managed |  Yes |  No |  | This Year | $ | | $ | |

**Where do you want to go?**

In the next year, I/we would like to:

In the next three years, I/we would like to:

My/our long-term objectives are to:

I/we want to have more wealth because:

What are the three most important areas in which you require our help?

1.

2.

3.

Other relevant information on your Specific Investment Objectives, Financial Situation and Needs:



**Enterprise**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Client Name |  | | | | Date |  | |
| Business Name |  | | | | Ownership | | % |
| Business Structure | | Sole Trader Partnership P/L Trust other: | | | | |  |
|  | | GST Registered |  ACN |  ABN | | |  |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Last Year | | | Next Year | |  | | | | | | | | | | | | | |
| Turnover | $ | | | $ | | Cash at  bank | | | | | $ | | | | Creditors Monthly | | | $ | |
| Profit/Loss | $ | | | $ | |  | | | | | | | | | Debtors Monthly | | | $ | |
| Annual Wages to owner | $ | | | $ | | Stock  This Year | | | | | $ | | | | Stock  Next Year | | | $ | |
| Number of employees | | |  | | |  | | | | | |  | | | | | | | |
| Accountant |  | | | | | | | | Bookkeeper | | | | |  | | | | | |
| Did you buy the enterprise | | | | |  Yes | |  No | | | If yes, | | | When? | | |  | | |
|  | | | | |  | |  | | |  | | | How Much? | | | | $ | |
| Growth Intention | |  | | | | | |  | | | | | | | | | | | |
| Mission Statement | |  | | | | | |  | | | | | | | | | | | |
|  | |  | | | | | |  | | | | | | | | | | | |
|  | |  | | | | | |  | | | | | | | | | | | |

**Investment Properties**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **C**= Client **S**=Spouse **J**=Joint **T**=Trust | | | | | | |
| **Type** | **Invest.** | **Invest.** | **Invest.** | **Invest.** | **Land** | **TOTALS** |
| Owner (C/S/J/T) |  |  |  |  |  |  |
| Description eg. 3 bed |  |  |  |  |  |  |
| Suburb/State |  |  |  |  |  |  |
| Current Value $ |  |  |  |  |  |  |
| Mortgage $ |  |  |  |  |  |  |
| Amount Drawn |  |  |  |  |  |  |
| **NET EQUITY $** |  |  |  |  |  |  |
| Redraw Yes/NO |  |  |  |  |  |  |
| Redraw $ |  |  |  |  |  |  |
| Redraw Available $ |  |  |  |  |  |  |
| Weekly Mortgage |  |  |  |  |  |  |
| % Interest Rate |  |  |  |  |  |  |
| Fin. Institution |  |  |  |  |  |  |
| Weekly Rent |  |  |  |  |  |  |
| Purchase Price |  |  |  |  |  |  |
| Purchase Date |  |  |  |  |  |  |
| Keeping or Selling |  |  |  |  |  |  |