# Benchmark - Where are you? Date \_

**Benchmark for Phone\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Age\_\_\_\_\_\_\_\_**

**Spouse \_\_\_\_\_\_\_\_\_\_\_\_\_ Phone\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Age\_\_\_\_\_\_\_\_**

**Client Type (please circle) - A + - B + - C + - D +**

|  |  |  |  |
| --- | --- | --- | --- |
| **1.** | **Income 2020 2021** | **2.**  | **Total Cash** |
|  | Personal | $ $ |  | Personal | $ |
|  | Spouse | $ $ |  | Spouse | $ |
|  | **Total** | **$ $** |  | **Total** | **$** |
| **3.** | **Assets** |  |  |  |  |
|  | **a) Principle Place of Residence (If investment properties see over page)** |
|  | Address |  | Suburb |  | State |  |
|  | Type |  | Date Purchased |  / /  |
|  | Purchased Price | $ | Mortgage | $ |
|  | Est. current Value | $ | Redraw Y/N  | $ |
|  | Redraw Value | $ | Keeping/Selling/Not Sure  |  |
|  | **b) Shares** | $ |  |
|  | **c) Other Liquid / Semi Liquid Assets** |
|  | Description eg. Motor Vehicles | Value | Finance Owing |
|  |  | $ | $ |
|  |  | $ | $ |
|  |  | $ | $ |
|  |  |  |  |  |  |
| **4.** | **Credit Cards** |  |  |  |  |  |
|  | Bank  |  |  |  |  |  |  |  |  |  |  |
|  | Cr Limit | $ | $ | $ | $ | $ |
|  | Balance Drawn | $ | $ | $ | $ | $ |
|  | Available Credit | $ | $ | $ | $ | $ |
| **5.** | **Strategic Spending** |  |  |  |  |
|  | How much money did you save this tax year or make in additional mortgage payments? |
|  |  |  |  |  |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **6.** | **KiwiSaver** | **7.** | **Tax Position** |  |  |
|  | Personal | $ |  |  | Refund | Owing |
|  | Spouse | $ |  | Last Year | $ | $ |
|  | Self Managed |  Yes  |  No |  | This Year | $ | $ |

**Where do you want to go?**

In the next year, I/we would like to:

 In the next three years, I/we would like to:

 My/our long-term objectives are to:

 I/we want to have more wealth because:

 What are the three most important areas in which you require our help?

1.

2.

3.

Other relevant information on your Specific Investment Objectives, Financial Situation and Needs:



**Enterprise**

|  |  |  |  |
| --- | --- | --- | --- |
| Client Name |  | Date |  |
| Business Name |  | Ownership | % |
| Business Structure | Sole Trader Partnership P/L Trust other: |  |
|  | GST Registered |  ACN |  ABN  |  |

|  |  |  |  |
| --- | --- | --- | --- |
|  | Last Year | Next Year |  |
| Turnover | $ | $ | Cash atbank | $ | Creditors Monthly | $ |
| Profit/Loss | $ | $ |  | Debtors Monthly | $ |
| Annual Wages to owner | $ | $ | StockThis Year | $ | StockNext Year | $ |
| Number of employees |  |  |  |
| Accountant |  | Bookkeeper |  |
| Did you buy the enterprise |  Yes |  No  | If yes, | When? |  |
|  |  |  |  | How Much? | $ |
| Growth Intention |  |  |
| Mission Statement |  |  |
|  |  |  |
|  |  |  |

**Investment Properties**

|  |
| --- |
| **C**= Client **S**=Spouse **J**=Joint **T**=Trust |
| **Type** | **Invest.** | **Invest.** | **Invest.** | **Invest.** | **Land** | **TOTALS** |
| Owner (C/S/J/T) |  |  |  |  |  |  |
| Description eg. 3 bed |  |  |  |  |  |  |
| Suburb/State |  |  |  |  |  |  |
| Current Value $ |  |  |  |  |  |  |
| Mortgage $ |  |  |  |  |  |  |
| Amount Drawn |  |  |  |  |  |  |
| **NET EQUITY $** |  |  |  |  |  |  |
| Redraw Yes/NO |  |  |  |  |  |  |
| Redraw $ |  |  |  |  |  |  |
| Redraw Available $ |  |  |  |  |  |  |
| Weekly Mortgage |  |  |  |  |  |  |
| % Interest Rate |  |  |  |  |  |  |
| Fin. Institution |  |  |  |  |  |  |
| Weekly Rent |  |  |  |  |  |  |
| Purchase Price |  |  |  |  |  |  |
| Purchase Date |  |  |  |  |  |  |
| Keeping or Selling |  |  |  |  |  |  |